

# The role of artificial intelligence in advancing sustainability and the European Green Deal

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- Artificial intelligence (AI) has emerged as a crucial topic at the intersection of digital and green transitions, with the potential to address climate change and drive decarbonization for overall sustainability significantly.
- The role of AI in environmental sustainability is multifaceted, encompassing both extraordinary opportunities and inherent challenges.



# AI's Potential for Environmental Sustainability

- AI can make massive contributions to fighting climate change and achieving decarbonization.
- It serves as a pivotal tool for environmental sustainability by enhancing efficiency, minimizing waste, and fostering innovation.
- AI is leveraged to assist in achieving the Sustainable Development Goals, especially environmental aspects.
- Estimates suggest AI could reduce global greenhouse gas emissions by 1.5-4% by 2030.

# Key application areas for AI in environmental sustainability:

- Energy systems.
- Transportation.
- Buildings and Cities.
- Agriculture and Forestry.
- Waste and Water Management.
- Environmental Monitoring and Disaster Management.
- Biodiversity Protection.

# The Environmental Footprint of AI: Key Challenges

- Generative AI and other models consume vast energy and water, driving high emissions, especially from non-renewable sources.
- AI hardware production and disposal worsen resource extraction and e-waste problems.
- Data centers significantly contribute to global greenhouse gas emissions.
- Indirect risks include enabling fossil fuel exploration, undermining climate goals.
- Other issues: data privacy, algorithmic bias, high costs, technical limitations, and dependence on data quality.

# Innovations and startups:

- There are more than 150 million startups globally
- 50 million new startups each year
- 10% of startups are successful,  
so only 5 million of them are viable
- 34% of startup failures are due to a lack of  
demand for their products

<https://www.demandsage.com/startup-statistics> January 2024

<https://creately.com/blog/culture/challenges-faced-by-startups> July 2023

## **Green Tech and Sustainable Innovations:**

- 78% of consumers feel that sustainability is important;
- 62% of people often seek products to purchase because they are sustainable;
- 55% of consumers are willing to pay more for eco-friendly brands;
- 84% of customers say that poor environmental practices will push them away from a brand.



- According to Eric Ries, the author of 'The Lean Startup', **Minimum Viable Product (MVP)** is the simplest version of a product that allows a team to collect the maximum amount of validated information about customers with the least effort.
- Denise Lee Yohn states that startups need **Minimum Viable Brand (MVB)** – the most basic, essential version of a brand that can clearly and effectively communicate the brand's value proposition and differentiate it in the market.



# HOW DOES OUR SOLUTION WORK?

## Unique hierarchy structure

**Enter startup idea description using the following instructions:**

- Job to be Done (task or goal that a customer is trying to accomplish)
- Your solution
- Your technology essence

**Our GPT-based AI Persona Experts use Analytical Hierarchy Process method and initialize the decision-making process**

**AI Persona Experts assess the startup's eco-friendliness**

**Criteria 1  
+ sub-criteria**

**Criteria 2  
+ sub-criteria**

**Criteria 3  
+ sub-criteria**

**Startup is  
eco-friendly:  
Proceed**

**Startup is not  
eco-friendly:  
Pivot**

**The overall eco-score in percent and recommendations from AI experts**

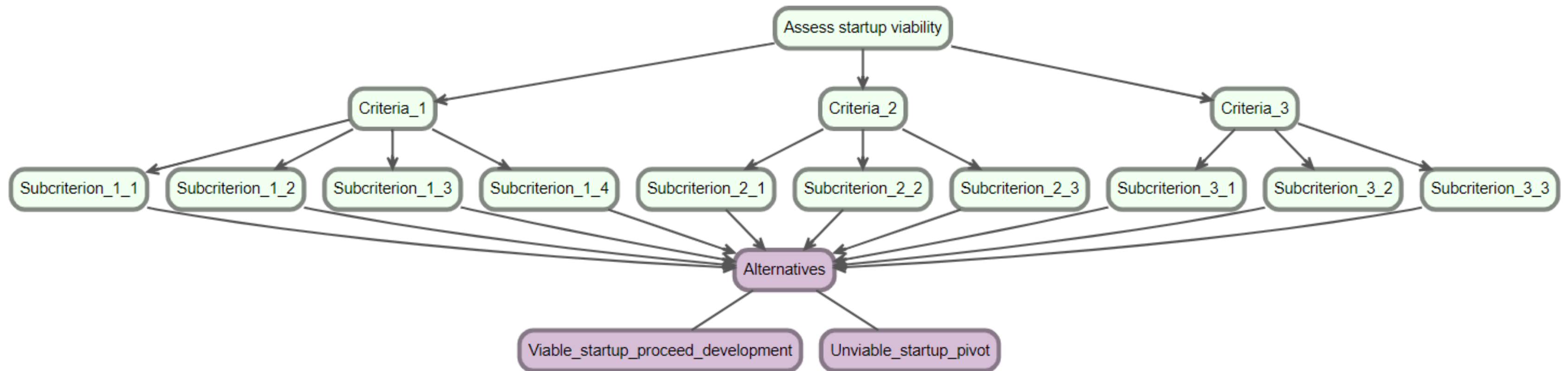
# THE RESULTS OF ASSESSING THE ECO-FRIENDLINESS OF A STARTUP

There is an 80% chance that the analyzed startup will be successful. Great!

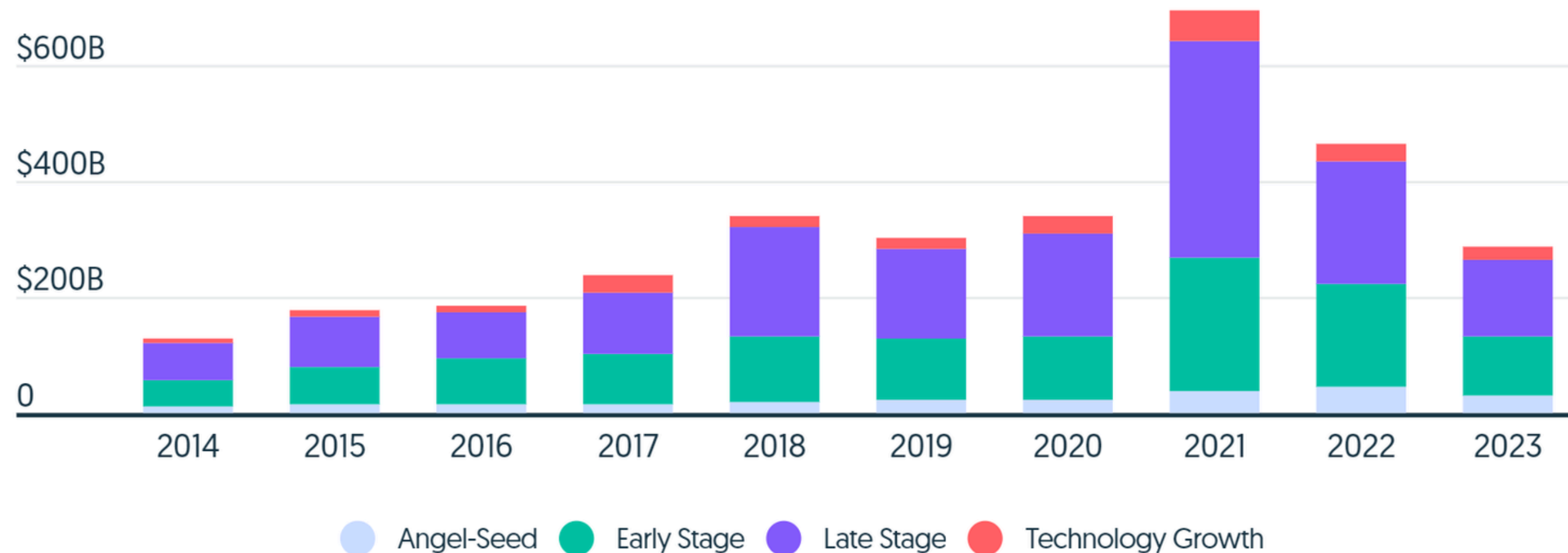
Inconsistency is less than 10%, so the results are reliable for decision-making

	Weight	Viable_startup_proceed_development	Unviable_startup_pivot	Inconsistency
Assess startup viability	100.0%	80.2%	19.8%	7.0%
Criteria_3	59.6%	47.2%	12.3%	5.1%
Subcriterion_3_1	29.2%	22.3%	6.8%	0.0%
Subcriterion_3_3	24.5%	20.5%	4.0%	0.0%
Subcriterion_3_2	6.0%	4.4%	1.6%	0.0%
Criteria_1	28.5%	24.9%	3.7%	9.4%
Subcriterion_1_1	20.0%	17.4%	2.6%	0.0%
Subcriterion_1_3	4.3%	3.8%	0.4%	0.0%

# HIERARCHY VISUALIZATION EXAMPLE



# Global Venture Dollar Volume By Annum



crunchbase

**While 2023 shows a decline, the market remains robust and exceeds pre-2018 levels.**

**Global startup investment in 2023 reached \$285 billion.**

<https://news.crunchbase.com/venture/global-funding-data-analysis-ai-eoy-2023/#AI%20leads> January 2024



**Crunchbase notes that while most industries saw a decline in 2023, AI is the largest sector to see an increase.**

**Global funding for AI startups reached nearly \$50 billion in 2023, a 9% increase from the \$45.8 billion invested in 2022.**

<https://news.crunchbase.com/venture/global-funding-data-analysis-ai-eoy-2023/#AI%20leads> January 2024

<https://news.crunchbase.com/startups/ai-ma-web3-metaverse-vr-2023-charts> February 2024

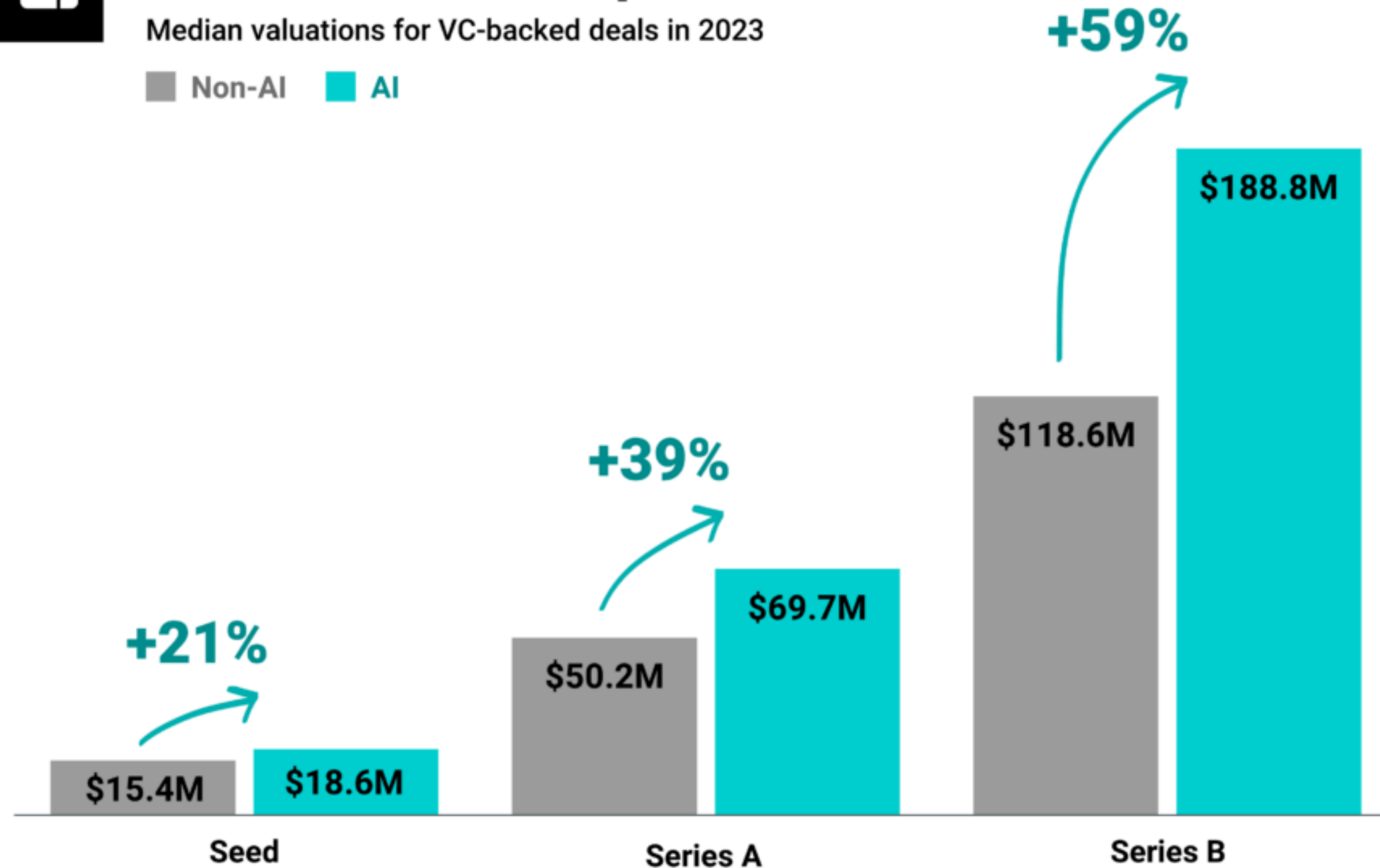
# THE MARKET: AI STARTUPS



## The AI valuation premium

Median valuations for VC-backed deals in 2023

■ Non-AI ■ AI



Source: CB Insights valuation data. Compares the valuations of AI vs. non-AI companies in 2023.

**CBINSIGHTS**

**Valuations for early-stage AI startups in 2023 were substantially higher than non-AI ones**

# **Gartner states that:**

- **More than \$10 billion will be invested in AI startups by 2026;**
- **Global spending on AI software will increase from \$124 billion in 2022 to \$297 billion in 2027.**

<https://www.gartner.com/en/articles/gartner-strategic-data-and-analytics-predictions-through-2028> May 2023

<https://www.linkedin.com/pulse/gartner-predicts-ai-software-grow-297-billion-2027-louis-columbus-okpfc> January 2024

# Thank you for your attention!

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